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In Executive Coaching with Backbone and Heart, Mary Beth O'Neill outlines the dynamic approach to coaching leaders that she's developed over the course of a twenty-year career. Her unique perspective and sage advice, backed by a specific four-phase methodology, gives you the means to

successfully manage the coach-client her relationship and effect dramatic changes that ensure the business outcomes leaders' want.

Executive Coaching With Backbone and Heart - O'Neill, Mary ...

An Executive Coach Has a Backbone and a Heart. If you want to be an executive coach, you need to be aware that you'll act both as an overseer and a friend. You need to take care of your backbone to be the former one; and you need to have a good heart to be the latter one.

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Outlines four phases of coaching necessary for productive coach/client relationships: contracting, planning, live action intervening, and debriefing. Most importantly, Executive Coaching with Backbone and Heart teaches executive coaches how to be with their clients as they face dilemmas in order to find those critical moments when the clients are most open to learning.

Mary Beth O'Neill Book - MBO Executive Coaching

With her 30 years experience in executive coaching, Mary Beth helps leaders produce bottom line business results. Her client list includes Fortune 100 and 500 companies. She is the author of Executive Coaching with Backbone and Heart. © 2000-2019, Mary Beth O'Neill

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